

**Contact information**

---

Department of Economics, University of Zurich,  
Schönberggasse 1, 8001 Zurich, Switzerland  
Website: [ulfzoelitz.com](http://ulfzoelitz.com)  
E-mail: [ulf.zoelitz@econ.uzh.ch](mailto:ulf.zoelitz@econ.uzh.ch)  
Telephone: + 41 44 634 3716

**Academic positions**

---

10/2017 – current	Assistant Professor, University of Zurich, Department of Economics & Jacobs Center for Productive Youth Development
05/2016 – 09/2017	Postdoctoral Researcher Behavior and Inequality Research Institute (briq), Bonn
12/2014 – 04/2016	Research Associate IZA, Bonn

**Education**

---

2014	Ph.D. in Economics Maastricht University, September 2010 - February 2014. Supervisors: Prof. Dr. Lex Borghans, Dr. Bart Golsteyn Thesis: “The Nature and Consequences of School Choice”
2014	Visiting researcher at Northwestern University Institute for Policy Research
2010	MSc Economics (“Diplom-Volkswirt”) University of Bonn, September 2005 - August 2010

**Academic affiliations**

---

Since 12/2018	CEPR Research Affiliate
Since 09/2018	CESifo Research Network Affiliate
Since 08/2017	IZA Research Fellow
Since 12/2014	Deputy Program Coordinator Behavioral and Personnel Economics IZA, Bonn
Since 11/2014	Affiliated Researcher, Department of Economics, Maastricht University

**Research interests**

---

Labor economics, economics of education, behavioral economics.

## Publications

---

- Are Professors Worth It? – The Value-Added and Costs of University Instructors  
with Jan Feld and Nicolas Salamanca.  
– **Journal of Human Resources** (forthcoming)–
- Gender Bias in Teaching Evaluations  
with Friederike Mengel and Jan Sauermann.  
– **Journal of the European Economic Association** (forthcoming)–
- “High” Achievers? - Cannabis Access and Academic Performance  
with Olivier Marie.  
– **Review of Economic Studies** 84(3), 2017 –
- Understanding Peer Effects – On the Nature, Estimation and Channels of Peer Effects  
with Jan Feld.  
– **Journal of Labor Economics** 35(2), 2017 –
- Parental Preferences for Primary School Characteristics  
with Lex Borghans and Bart Golsteyn.  
– **The B.E. Journal of Economic Analysis & Policy**. 15(1), 85–117, 2015 –
- School Quality and the Development of Cognitive Skills between Age Four and Six  
with Lex Borghans and Bart Golsteyn.  
– **PLoS One**. July, 2015 –

## Working papers

---

- The Impact of Peer Personality on Academic Achievement  
with Bart Golsteyn and Arjan Non  
– revise and resubmit **Journal of Political Economy** –
- Exposure to More Female Peers Widens the Gender Gap in STEM Participation  
with Anne Ardila Brenøe  
– revise and resubmit **Journal of Labor Economics** –
- The Effect of Peer Gender on Major Choice  
with Jan Feld.  
– University of Zurich Working Paper No. 270 –
- Achievement Rank Affects Performance and Major Choices in College  
with Benjamin Elsner and Ingo Isphording
- Peers from Venus and Mars: Higher-Achieving Men Foster Gender Gaps in Major Choice and  
Labor Market Outcomes, with Jan Feld  
– Winner of the 2018 Distinguished CESifo Affiliate Award –

## Teaching experience

---

University of Zurich: Microeconomics I, University of Zurich.

Maastricht University: Economics and Sociology, Understanding Society, The Economy Game, ICT, Organization and Income, Economic Psychology.

## Presentations at conferences and invited seminars

---

- 2019: University of Hong Kong (HKU), NTNU Bergen, University of Lugano, Ausschuss für Bildungsökonomie, Universität Göttingen
- 2018: University of Mannheim, CEMFI Madrid, University of Sussex, University of Essex, SOLE meeting Toronto, CESifo Area Conference on the Economics of Education, IZA World Labor Conference Berlin, Seminar at Victoria University Wellington, Milan Labor Lunch Seminar, IWAAE workshop Catanzaro, briq Workshop Skills, Preferences and Educational Inequality, z-proso workshop, University of Zurich
- 2017: Bocconi University, Copenhagen Business School, University of Zurich, SOLE conference, EALE conference, Higher Education and (In)Equality of Opportunity Workshop (Berlin, Germany), Seminar at Lund University, IZA education workshop
- 2016: Oxford Applied Micro Seminar, (Oxford, UK), Seminar at UC Santa Barbara (CA, USA), Society of Labor Economists conference' SOLE (Seattle, WA, USA), IWAAE workshop (Catanzaro, Italy), NBER SI (Cambridge, USA), Causal Mechanisms Workshop, LMU, (Munich, Germany), Seminar at the University of Hamburg (Germany)
- 2015: Seminar at UC Davis (CA, USA), Seminar at the University of Colorado Denver, (Denver, CO, USA), Seminar at Montana State University (Bozeman, MT, USA), SEA meeting, New Orleans, LA, USA, Seminar at the University of Rotterdam, The Netherlands, Seminar at Tinbergen Institute, Amsterdam, The Netherlands, VfS-Annual Conference, Münster, Germany, Sixth International Workshop on Applied Economics of Education (IWAAE), Catanzaro, Italy, ZEW research seminar, Mannheim, Germany, Seminar at the University of Gothenburg, Department of Economics, Göteborg, Sweden, IZA Brown Bag Seminar, IZA, Bonn, Germany, LEER workshop on Education Economics, Leuven, Belgium, Third Lisbon Research Workshop on Economics, Statistics and Econometrics of Education, University of Lisbon, Portugal
- 2014 Seminar at RAND Corporation, Santa Monica, USA, Seminar at the Harris School of Economics, University of Chicago, Chicago, USA, Presentation at Northwestern University, Evanston, USA  
Presentation at the Dutch Economist Day, Amsterdam, The Netherlands, Seminar at Netherlands Bureau for Economic Policy Analysis (CPB), The Hague, Netherlands, Seminar at Maastricht University, Maastricht, The Netherlands, Annual Conference of the European Association of Labour Economists' (EALE) Ljubljana, IZA, Bonn, Germany, NBER's Summer Institute - Economics of Crime Working Group' Cambridge, USA (co-author), 13th IZA/SOLE Transatlantic Meeting of Labor Economists' Buch, Germany, Society of Labor Economists conference' (SOLE), Arlington, Virginia, USA, IZA Brown Bag Seminar', IZA, Bonn, Germany, 16th IZA CEPR European Summer Symposium in Labour Economics' ESSLE, Buch, Germany
- 2013 EALE conference, University of Torino, IWAAE, Catanzaro, Italy, ESPE conference, University of Aarhus, Denmark, Seminar on the Development and Utilization of Human Resources (DUHR), Maastricht, Onderwijs Research Dagen" (ORD), University of Brussels, Second Lisbon Research Workshop on Economics, Statistics and Econometrics of Education, University of Lisbon
- 2012 Day for Labor Economists, Catholic University of Leuven, Seminar on the Development and Utilization of Human Resources (DUHR), Maastricht, Onderwijs Research Dagen" (ORD), University of Wageningen
- 2011 Topics-Course on Experiments and Behavioral Economics, University of Bonn
-

## Referee service

---

Journal of Political Economy, Review of Economic Studies, Journal of the European Economic Association, American Economic Journal: Applied Economics, Journal of Labor Economics, Journal of Human Resources, Journal of Health Economics, Journal of Urban Economics, Labor Economics, Economics of Education Review, Journal of Economic Behavior & Organization.

## Other activities

---

Organizer of the joined briq / IZA workshop: Behavioral Economics of Education, 2019, with Armin Falk

Organizer of the 2018 Jacobs Center & Center for Child Well-Being and Development Workshop, with Hannes Schwandt, Guilherme Lichand and Simon Hänni

Organizer of the joined briq / IZA workshop: Cognitive and Non-cognitive Skills 2017, with Armin Falk

Organizer of the 2017 Jacobs Center Workshop on Longitudinal Studies, with Hannes Schwandt, Guilherme Lichand and Simon Hänni

Organizer of the IZA Workshop: Education, Interventions and Experiments 2016, with Armin Falk

Organizer of the IZA Summer School 2015 & 2016

Organizer of the weekly seminar Development and Utilization of Human Resources (DUHR) at Maastricht University. 2013 & 2014. with Olivier Marie